

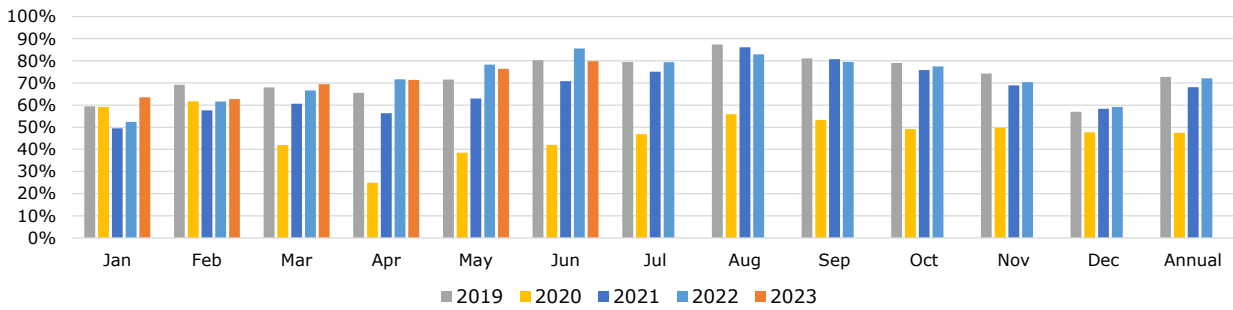
Hotel Stats in DURHAM 2019 - 2023



Date	Occupancy %				
	2019	2020	2021	2022	2023
Jan	59.4%	59.2%	49.5%	52.4%	63.5%
Feb	69.2%	61.7%	57.6%	61.6%	62.7%
Mar	68.0%	41.9%	60.6%	66.6%	69.4%
Apr	65.5%	24.9%	56.3%	71.6%	71.4%
May	71.5%	38.5%	63.0%	78.3%	76.3%
Jun	80.3%	42.0%	70.8%	85.6%	79.8%
Jul	79.5%	46.9%	75.1%	79.4%	
Aug	87.4%	55.9%	86.1%	82.9%	
Sep	81.1%	53.2%	80.7%	79.5%	
Oct	79.0%	49.1%	75.8%	77.5%	
Nov	74.3%	49.7%	68.9%	70.4%	
Dec	57.0%	47.7%	58.3%	59.2%	
Annual	72.7%	47.5%	68.1%	72.1%	

YTD (Average) 69.0% 44.7% 59.6% 69.4% 70.5%

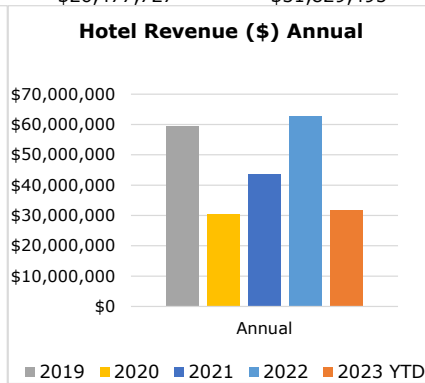
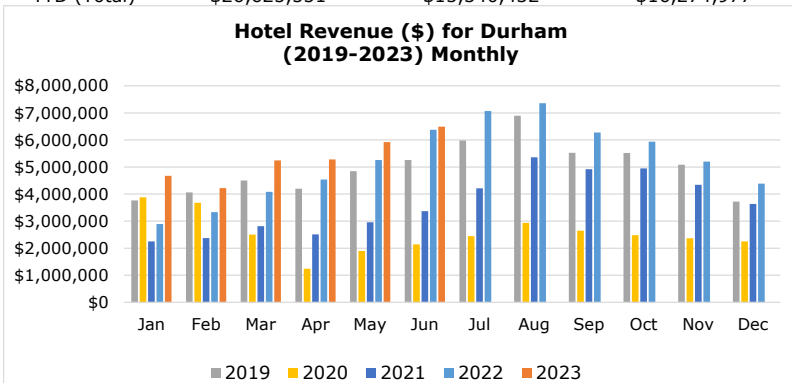
Hotel Occupancy (%) for Durham (2019-2023) Monthly & Annual



Hotel Stats in DURHAM 2019 - 2023



Date	Revenue \$				
	2019	2020	2021	2022	2023
Jan	\$3,761,290	\$3,880,970	\$2,250,364	\$2,894,872	\$4,673,055
Feb	\$4,061,504	\$3,678,274	\$2,372,312	\$3,330,620	\$4,216,809
Mar	\$4,501,531	\$2,500,773	\$2,812,289	\$4,080,030	\$5,244,861
Apr	\$4,200,860	\$1,241,069	\$2,511,320	\$4,540,075	\$5,282,721
May	\$4,844,419	\$1,898,441	\$2,958,461	\$5,256,202	\$5,922,600
Jun	\$5,255,947	\$2,140,905	\$3,370,231	\$6,375,928	\$6,489,450
Jul	\$5,980,730	\$2,444,736	\$4,209,507	\$7,072,067	
Aug	\$6,898,631	\$2,934,054	\$5,359,464	\$7,357,831	
Sep	\$5,526,672	\$2,644,757	\$4,915,733	\$6,272,757	
Oct	\$5,518,680	\$2,478,429	\$4,950,940	\$5,939,147	
Nov	\$5,081,949	\$2,367,896	\$4,344,733	\$5,199,452	
Dec	\$3,719,050	\$2,252,614	\$3,633,707	\$4,384,822	
Annual	\$59,351,263	\$30,462,918	\$43,689,061	\$62,703,803	\$31,829,495
YTD (Total)	\$26,625,551	\$15,340,432	\$16,274,977	\$26,477,727	\$31,829,495



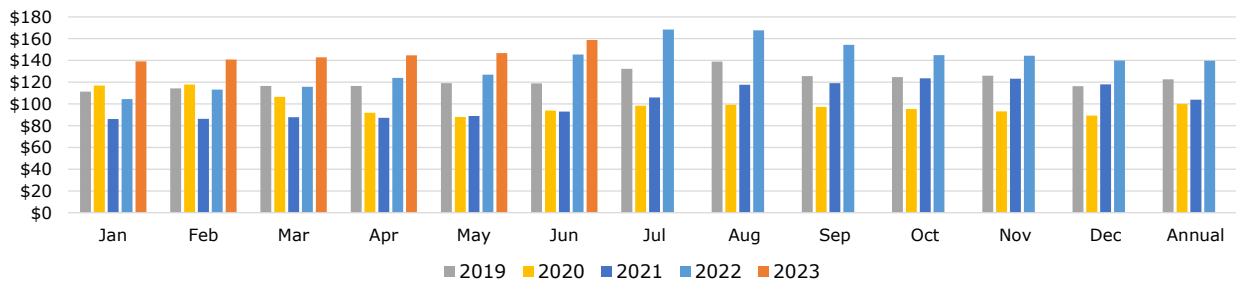
Hotel Stats in DURHAM 2019 - 2023



Date	ADR (Average Daily Rate) \$				
	2019	2020	2021	2022	2023
Jan	\$111.33	\$116.81	\$86.08	\$104.44	\$139.15
Feb	\$114.34	\$117.78	\$86.33	\$113.12	\$140.87
Mar	\$116.48	\$106.58	\$87.75	\$115.80	\$142.87
Apr	\$116.60	\$91.91	\$87.23	\$123.92	\$144.63
May	\$119.20	\$87.90	\$88.84	\$126.92	\$146.68
Jun	\$119.02	\$93.96	\$92.98	\$145.46	\$158.87
Jul	\$132.37	\$98.44	\$106.05	\$168.40	
Aug	\$138.89	\$99.23	\$117.73	\$167.74	
Sep	\$125.59	\$97.22	\$119.08	\$154.25	
Oct	\$124.59	\$95.46	\$123.48	\$144.89	
Nov	\$126.02	\$93.24	\$123.26	\$144.31	
Dec	\$116.41	\$89.28	\$117.93	\$139.94	
Annual	\$122.59	\$100.08	\$103.94	\$139.61	

YTD (Average) \$116.16 \$102.49 \$88.20 \$121.61 \$145.51

**Hotel ADR (Average Daily Rate) (\$) for Durham
(2019-2023) Monthly & Annual**



Hotel Stats in DURHAM 2019 - 2023



Date	RevPAR (Revenue Per Available Room) \$				
	2019	2020	2021	2022	2023
Jan	\$66.16	\$69.21	\$42.58	\$54.74	\$88.36
Feb	\$79.09	\$72.62	\$49.69	\$69.72	\$88.28
Mar	\$79.18	\$44.59	\$53.21	\$77.15	\$99.17
Apr	\$76.39	\$22.87	\$49.10	\$88.71	\$103.22
May	\$85.25	\$33.85	\$55.97	\$99.39	\$111.99
Jun	\$95.58	\$39.45	\$65.85	\$124.58	\$126.80
Jul	\$105.25	\$46.15	\$79.60	\$133.72	
Aug	\$121.41	\$55.51	\$101.34	\$139.13	
Sep	\$101.84	\$51.71	\$96.05	\$122.56	
Oct	\$98.41	\$46.89	\$93.62	\$112.30	
Nov	\$93.64	\$46.29	\$84.89	\$101.59	
Dec	\$66.32	\$42.62	\$68.71	\$82.91	
Annual	\$89.09	\$47.56	\$70.82	\$100.73	
YTD (Average)	\$80.28	\$47.10	\$52.73	\$85.72	\$102.97

