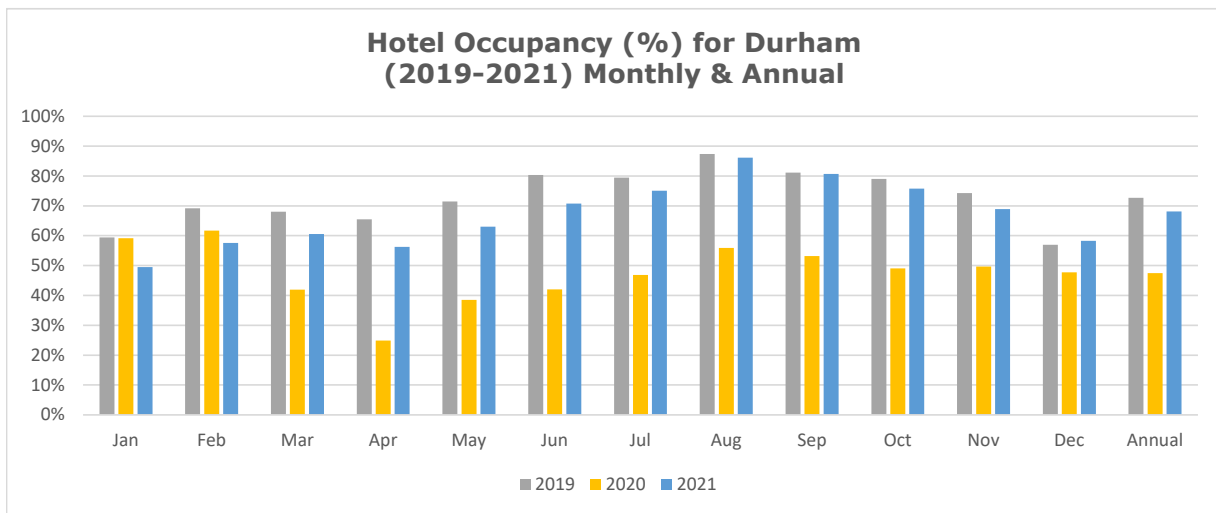


Hotel Stats in DURHAM 2019 - 2021



| Date | Occupancy % | | |
|---------------|--------------|--------------|--------------|
| | 2019 | 2020 | 2021 |
| Jan | 59.4% | 59.2% | 49.5% |
| Feb | 69.2% | 61.7% | 57.6% |
| Mar | 68.0% | 41.9% | 60.6% |
| Apr | 65.5% | 24.9% | 56.3% |
| May | 71.5% | 38.5% | 63.0% |
| Jun | 80.3% | 42.0% | 70.8% |
| Jul | 79.5% | 46.9% | 75.1% |
| Aug | 87.4% | 55.9% | 86.1% |
| Sep | 81.1% | 53.2% | 80.7% |
| Oct | 79.0% | 49.1% | 75.8% |
| Nov | 74.3% | 49.7% | 68.9% |
| Dec | 57.0% | 47.7% | 58.3% |
| Annual | 72.7% | 47.5% | 68.1% |

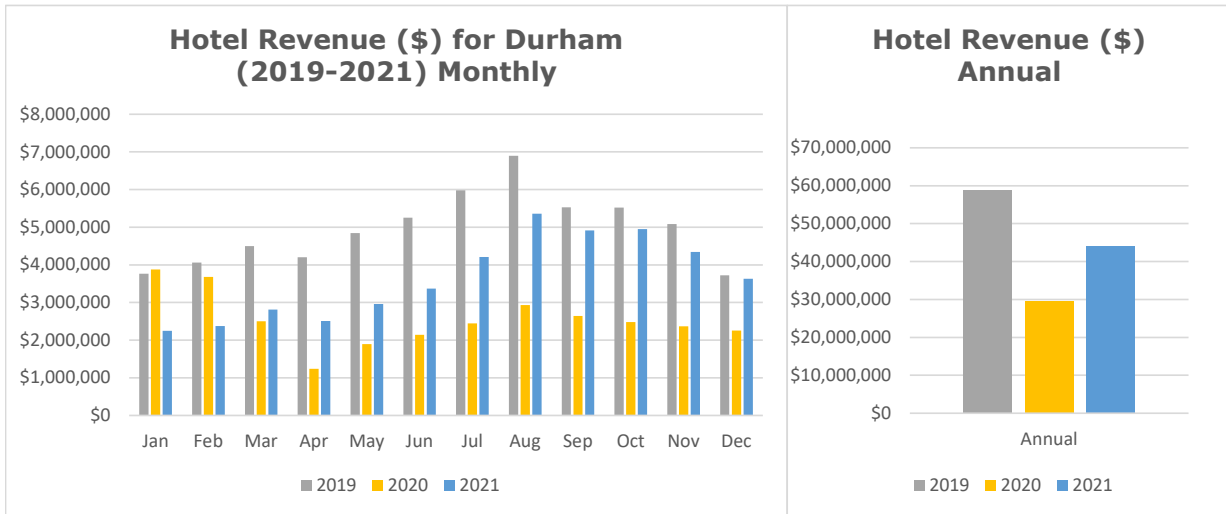


Hotel Stats in DURHAM 2019 - 2021



CENTRAL
COUNTIES
TOURISM

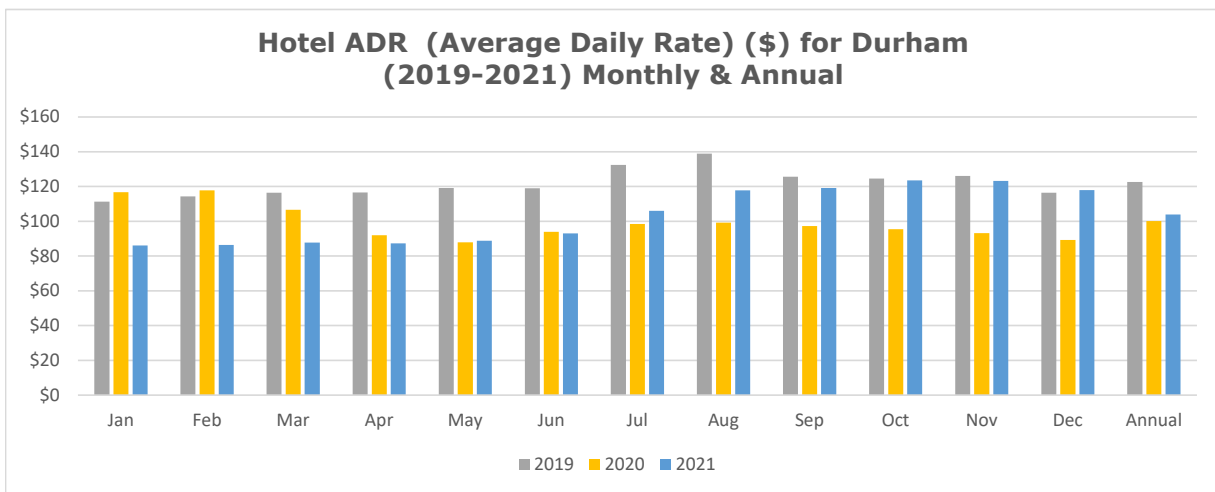
| Date | Revenue \$ | | |
|---------------|---------------------|---------------------|---------------------|
| | 2019 | 2020 | 2021 |
| Jan | \$3,761,290 | \$3,880,970 | \$2,250,364 |
| Feb | \$4,061,504 | \$3,678,274 | \$2,372,312 |
| Mar | \$4,501,531 | \$2,500,773 | \$2,812,289 |
| Apr | \$4,200,860 | \$1,241,069 | \$2,511,320 |
| May | \$4,844,419 | \$1,898,441 | \$2,958,461 |
| Jun | \$5,255,947 | \$2,140,905 | \$3,370,231 |
| Jul | \$5,980,730 | \$2,444,736 | \$4,209,507 |
| Aug | \$6,898,631 | \$2,934,054 | \$5,359,464 |
| Sep | \$5,526,672 | \$2,644,757 | \$4,915,733 |
| Oct | \$5,518,680 | \$2,478,429 | \$4,950,940 |
| Nov | \$5,081,949 | \$2,367,896 | \$4,344,733 |
| Dec | \$3,719,050 | \$2,252,614 | \$3,633,707 |
| Annual | \$58,829,596 | \$29,598,136 | \$44,101,448 |



Hotel Stats in DURHAM 2019 - 2021



| Date | ADR (Average Daily Rate) \$ | | |
|---------------|-----------------------------|----------|----------|
| | 2019 | 2020 | 2021 |
| Jan | \$111.33 | \$116.81 | \$86.08 |
| Feb | \$114.34 | \$117.78 | \$86.33 |
| Mar | \$116.48 | \$106.58 | \$87.75 |
| Apr | \$116.60 | \$91.91 | \$87.23 |
| May | \$119.20 | \$87.90 | \$88.84 |
| Jun | \$119.02 | \$93.96 | \$92.98 |
| Jul | \$132.37 | \$98.44 | \$106.05 |
| Aug | \$138.89 | \$99.23 | \$117.73 |
| Sep | \$125.59 | \$97.22 | \$119.08 |
| Oct | \$124.59 | \$95.46 | \$123.48 |
| Nov | \$126.02 | \$93.24 | \$123.26 |
| Dec | \$116.41 | \$89.28 | \$117.93 |
| Annual | \$122.59 | \$100.08 | \$103.94 |



Hotel Stats in DURHAM 2019 - 2021



| Date | RevPar (Revenue Per Available Room) \$ | | |
|---------------|--|----------------|----------------|
| | 2019 | 2020 | 2021 |
| Jan | \$66.16 | \$69.21 | \$42.58 |
| Feb | \$79.09 | \$72.62 | \$49.69 |
| Mar | \$79.18 | \$44.59 | \$53.21 |
| Apr | \$76.39 | \$22.87 | \$49.10 |
| May | \$85.25 | \$33.85 | \$55.97 |
| Jun | \$95.58 | \$39.45 | \$65.85 |
| Jul | \$105.25 | \$46.15 | \$79.60 |
| Aug | \$121.41 | \$55.51 | \$101.34 |
| Sep | \$101.84 | \$51.71 | \$96.05 |
| Oct | \$98.41 | \$46.89 | \$93.62 |
| Nov | \$93.64 | \$46.29 | \$84.89 |
| Dec | \$66.32 | \$42.62 | \$68.71 |
| Annual | \$89.09 | \$47.56 | \$70.82 |

